

Morgan Capital appoints Welcome

3 years ago



Morgan Capital, on behalf of AOG Real Estate, has selected [Workman's Welcome team](#) to manage three office buildings in the heart of the City, totalling circa 120,000 sq. ft, including a mix of retail and food and beverage operators on the ground floors.

The new appointments, at: 45 Cannon Street (*pictured*), 10-13 Bow Lane and 25 Watling Street, are testament to the growing relationship between Morgan Capital and Workman, which already manages six buildings on behalf of the specialist Central London asset and development manager.

The assets will be managed by Workman's Welcome team, led by [Monika Newton, Partner](#), from their offices at 80 Cheapside, in close proximity to all three assets. Notably, 25 Watling Street is home to Morgan Capital's own head office, while other occupiers include DWS, the global asset manager, and Global Relay.

Focusing on occupier experience and excellent communication at each of the assets to enhance customer satisfaction will be at the core of Welcome's service strategy.

Nick Grosse, Partner at Morgan Capital, said: "We are excited to work with the Welcome team who we firmly believe will go the extra mile that our tenants deserve, and rightly expect. From a strategic and operational standpoint, the move to consolidate our asset management portfolio under the care of a single managing agent will enhance our offer by creating efficiencies in communication, transparency and accountability."

Monika Newton, Partner at Welcome, said: “We’re delighted to have been awarded the management of these assets. Customer experience and occupier engagement form the foundation of our Welcome service. Despite current circumstances, it has never been more important to establish locations where occupants will feel part of thriving communities, within environments that deliver wellbeing and sustainability long into the future.”

The Welcome team, which works with a growing portfolio of clients, manages more than five million square feet of prime office space in the City of London.

As part of its continued growth, Welcome has recently recruited Edward Gidney as Senior Surveyor, and Michelle Masalonga as Associate.

Image credit: Workman