

14forty secures multi-million-pound HEINEKEN FM contract

3 years ago



14forty has won a facilities management contract with HEINEKEN UK, to provide soft services including catering, cleaning, security, grounds maintenance, pest control as well as other services at seven of its UK manufacturing and office sites.

The agreement, which began on 31 January, runs for five years and will see 14forty take on over 100 staff. Some of these will be new starters, others seamlessly transferring over to 14forty from the incumbent FM provider as part of the new contract.

Sites include HEINEKEN UK's head office and brewery in Edinburgh, breweries in Tadcaster and Manchester, and cider makers and apple press in Hereford and Ledbury, plus a London office in Oxford Circus.

As part of the tender process, 14forty's senior personnel visited HEINEKEN UK sites to deeply understand the current challenges and establish where they could bring about innovative enhancements. 14forty formulated these ideas into a comprehensive pitch, which stood apart from other companies tendering for the contract.

Mauro Ortelli, Managing Director at 14forty, said: "I'm personally thrilled to be able to announce we have partnered with a market leading brand in HEINEKEN UK, which shares our culture and values.

"HEINEKEN UK wanted an FM provider that could demonstrate it could effectively co-ordinate and manage a large estate and deliver consistency across all sites underpinned by data, as well as drive enhancements in service delivery from mobilisation, transition and into steady state operation.

“This consistency starts with our team, so we proactively structured our approach to ensure that all colleagues who personally visited the HEINEKEN UK sites during the proposal stage remain part of the account through mobilisation and beyond.

“What’s more, we are supporting staff on the ground with our in-house central functions and experts, allowing them to focus on the job at hand to deliver the highest operational standards and levels of commercial efficiency.

“We are also looking forward to implementing our Net Zero initiatives as we have a joint ambition in this area, and I am confident we can deliver better outcomes for the planet too.”

Working closely with HEINEKEN UK, 14forty has considered each service line and set itself a series of objectives, including the introduction of:

- Revitalised food offers tailored to each location with a focus on technology to reduce food waste
- Enhanced cleaning programmes including harnessing the latest technology as well as chemical free cleaning
- Improved security focus and procedures to ensure safety of people and buildings
- Greater focus on digital reporting to simplify the overarching account management and aid future business decisions
- Joint focus on enhancing environmental initiatives and reducing our carbon impact

Through these objectives, 14forty will deliver a vast range of benefits to HEINEKEN UK and their employees, leaving them free to focus on their core business activities, whilst adding value in future strategic direction of the operations.

Paul Edgar, Head of Workspace & Safety at HEINEKEN UK, added: “14forty has a demonstrated culture that aligns with our own. We were impressed with its proven track record of helping other organisations with similar facilities management needs.

“The team understood our requirements from the beginning and quickly put together an impressive proposal that was both thorough and cost effective. I’d like to warmly welcome 14forty’s team to HEINEKEN UK and look forward to a long-standing, mutually-beneficial working relationship.”

To learn more about 14forty, please visit: <https://www.14forty.co.uk>

Image credit: 14forty