

Atlas welcomes Salisbury Group to form newest national total FM player

3 years ago



Salisbury was founded in 2013 and has had a record two years of business, winning over £30m of contracts that include four new agreements with leading British universities.

With the addition of Salisbury, Atlas will be a £160m turnover company that employs 8,500 people at over 6,000 sites around the country. The rationale behind the agreement is to marry Atlas' renowned cleaning and security services with Salisbury's facilities management (FM) and hard services expertise to create an end-to-end total FM offer. A strong cultural alignment and a shared customer-focused ethos exists between the companies, and this was a major driver for the successful acquisition.

The Salisbury brand and management team will remain in place, but both entities will benefit from cross-selling capabilities at a national scale. The newly enlarged Atlas group serves a range of leading clients, such as Arsenal FC, Nationwide Building Society, University of London, British Library, PureGym, HM Courts & Tribunal Service, Civil Aviation Authority and Jungheinrich.

Atlas Group Managing Director, Chris Wisely, said:

"We are delighted to have acquired Salisbury Group. This deal is a sign of our ambitious growth plans for the future, and we are pleased that the Salisbury management team and staff will become part of the Atlas family. By bringing in Salisbury's excellent facilities services and engineering maintenance capabilities, Atlas now offers the full suite of FM services to our clients."

Salisbury's Group Managing Director, Andrew Lunt, said:

"This is a fantastic step for Salisbury and our talented people to become part of an established and fast-growing FM group. Atlas is a business that is owner-operated and focused on providing the best possible

service for customers. This culture is completely aligned to our own and alongside the immediate commercial opportunities the deal brings, we can look forward to an exciting future together.”

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