

JLL appoints John Woodger to lead City of London capital markets

3 years ago



Director John Woodger has been named head of City capital markets at JLL.

John joined JLL in 2010 and has worked in JLL's Central London capital markets team since 2011. Working primarily in the City of London, John has been involved in many of London's most high-profile investment and funding transactions including the acquisition of 1&2 New Ludgate for SunVenture, securing joint venture funding from Australian Super for British Land at Canada Water, the sale of 20 Churchill Place on behalf of M&G and the disposal of Ropemaker Place for AXA Investment Managers. John also spent a year in JLL's Zurich office working with the Swiss capital markets corporate finance team.

John's appointment follows JLL's recruitment of directors Richard Bullock and Hugh Faith who joined JLL's Central London capital markets team earlier this year, further strengthening a team which delivered a 25% market share in 2021. John will lead a team of 14 capital and development market specialists in the City which forms part of the wider JLL Central London offices team, advising investors, lenders, landlords and occupiers across the capital.

Julian Sandbach, head of Central London office markets at JLL, said: "I am delighted to announce John's appointment to this role. Central London remains one of the world's most dynamic office markets and the City of London is able to offer unparalleled investment opportunities of scale and prominence for global investors. Recognising and promoting talented and effective leaders from within has long been our clear and strategic direction, as they intrinsically put clients at the heart of everything we do.

"John has a broad range of leadership skills, combined with professionalism, experience, expertise and understanding of the market, always providing our clients with first-class advice and investment solutions. He is committed to leading a diverse, market leading team in a changing environment and workplace.

"The UK property investment markets have had a very strong first quarter of 2022 with Central London having a record first quarter for both capital and leasing transactions. JLL advised on the largest capital transactions across both the City and West End, including LaSalle's/NPS acquisition of 5 Broadgate for

£1.21bn. The Central London investment market continues to have an optimistic and positive outlook but is mindful of the wider challenges that London and other global investment hubs currently face in the light of conflicts, rising costs of borrowing and inflation. Investors are prioritising the highest quality, most sustainable opportunities, either as standing investments or through development, via funding and/or joint ventures.”

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