

## £500,000 contract brings total works undertaken to £1.5m for HLA

3 years ago



South-Tyneside based HLA Services, builds on its successful order book with Service Select Partners (SSP) after securing further contracts worth £500,000.

In 2021, the company supplied its full mechanical services across a range of SSP units in the UK to the contract value of £1 million.

It is now working on a further two units, a Burger King in Luton and a drinking establishment in Glasgow, again supplying its full mechanical services.

Works undertaken signals the revival of investment within the travel industry, both in and out of the UK, after it was one of the worst hit during the pandemic.

SSP, offers high-quality food and beverage outlets predominately at airports and railway stations. Its portfolio consists of well-known brands including Starbucks, Leon, Upper Crust and the current works being undertaken at Burger King.

Headquartered in Boldon, HLA Services employs over 100 people and has an office in Teesside as well as, satellite offices in Cumbria and North Yorkshire. The company works across numerous sectors including construction, manufacturing, retail, education and hospitality. It is one of the North East's leading full mechanical, air conditioning, climate change and temperature control specialists.

Director, Paul Smith, said: "We have forged a strong relationship with the team at SSP which has resulted in us being asked to deliver further works.



"We were originally appointed prior to the pandemic but work was put on hold due to the colossal impact that was felt across the travel industry, not just by the airlines and railway providers themselves, but by the businesses that rely on them for survival. It is, therefore, ever-sweet that we were able to complete the works in 2021 and secure a further contract in 2022, a sure sign confidence within the travel industry is heading in the right direction. As this confidence continues to grow, we look forward to building upon our ongoing working relationship.

"The first quarter of 2022 has been very positive for HLA. We continue to have a strong order book which is a mixture of new contracts and organic growth with existing clients."

Director, Neil Henry, said: "We value each and every contract we are awarded and work across a multitude of industries, providing best in-class service.

"SSP is one of many contracts we are currently undertaking and all to the highest possible standard, as proven by repeat custom.

"We are looking to make new hires throughout the year, as well as developing our team internally, which will strengthen our capabilities as we continue to attract new customers."