

Cleaning up procurement: Pagabo launches new facilities management framework options

3 years ago



Pagabo is pleased to announce that its latest procurement offering has officially gone live.

The Soft Facilities Management Dynamic Purchasing System (DPS) – which has an anticipated full-term value of £100m – provides a compliant procurement system for a wide range of facilities management works, including cleaning, catering, washroom and hygiene services, pest control, security, and waste management and recycling.

The DPS is now live and will run until May 2027, with the option of a one-year extension, and will connect public sector organisations with pre-approved businesses of all sizes across the UK.

At the same time, it has also issued a prior information notice (PIN) for our latest framework – the brand-new, £100m Total Facilities Management Solutions framework.

Jason Stapley, managing director at Pagabo, said: “We’re really pleased to be bringing forward these new options for clients to access the facilities management services they need, no matter their project size, type or location.

“Our DPS cuts timescales, streamlines the process and simplifies the tender process for clients and suppliers alike. It provides an ‘open market’ solution, being designed to give clients access to a pool of pre-qualified suppliers, which can be constantly updated with new suppliers. This differs to the more traditional framework agreements, to which suppliers are locked in for the full term.

“With no limits on the amount of suppliers, the DPS provides any client with a wide range of options when it comes to suppliers, which will go through the further competition process to ensure the best supplier is appointed to the job.”

Facilities management made simple

The Soft Facilities Management DPS will allow the procurement of services for projects of unlimited value, covering three value bands:

1. £0 - £250k
2. £250k - £1m
3. £1m and above

The DPS will be able to cater for an unlimited number of national and regional suppliers, which will cover 174 geographical regions. Clients will be able to appoint suppliers for works via further competition.

Meanwhile, the Total Facilities Management Solutions framework will be split into three lots, covering soft, hard, and total facilities management. The contracting authority for both procurement routes will be Red Kite Learning Trust.

Jason continued: “Clients will be able to benefit from super streamlined processes, which are backed up with full compliance. The pre-qualification process gives confidence that all our suppliers have the skills, governance and business viability for any project – as well as providing quality and value services.

“The flexibility of a DPS being open to new suppliers throughout its term also means that clients are able to engage with potential suppliers on a more localised basis, supporting wider government aims of economic growth, levelling up and creating social value.”