

## Global multinational organisation joins growing customer base following £100,000 contract award

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Boldon-based, [HLA Services](#), has won £100,000 of business with a multinational technology brand.

The maintenance contract, covering two North East distribution centres, was awarded directly via an American multinational technology company which focuses on e-commerce, cloud computing, digital streaming, and artificial intelligence, as part of a 12-month contract which includes the maintenance of all heating, air conditioning and ventilation equipment.

The contract, negotiated by senior business development manager at [HLA Services](#), Steve Grehan, follows the recent announcement by [HLA Services](#) that it has been awarded a further £500,000 contract with Select Service Partners (SSP), which offers high quality food and beverage outlets, predominately at airports and railway stations, bringing the value of total works undertaken with SSP to £1.5m.

Steve, said: "Prior to becoming an approved contractor with such an esteemed brand, there is an in-depth registration and assessment process that has to be undertaken and, having successfully passed this, we were directly awarded the works on the two sites.

"Despite its dominating global presence, the organisation is very keen to endorse and work with local contractors and suppliers. We have also been informed that it is keen to further cement the relationship with us and utilise our additional services, going forward."

With its headquarters in Boldon, and an office in Teesside, [HLA Services](#) employs over 100 people, with satellite offices in Carlisle and Leeds. The company works across numerous sectors including construction,

manufacturing, retail, education and hospitality. It is one of the North East's leading full-mechanical, air conditioning, climate change and temperature control specialists.

Director, Neil Henry, said: "After a rigorous assessment programme, we are pleased to announce that we are working with one of the biggest brands in the world. We see it as a measure of the business that we have steadily grown to become that we can win contracts from such powerhouses. This is big news for us and it is down to the hard work of Steve Grehan and team in securing the works."