

<u>Powering on Together - YorPower appoint</u> <u>a new, but very familiar, Managing</u> <u>Director</u>

3 years ago



<u>YorPower</u> and <u>PPSPower</u> – both highly respected names in the generator and UPS industry – have always operated as separate entities, despite being part of the same group.

PPSPower is best known for providing reliable maintenance solutions for both generators and UPS units. YorPower operates nationally and internationally to manufacture, install and commission generators to provide back-up and prime power solutions for its wide-ranging customers.

The two companies are now reorganising their business structure and premises to offer a far more efficient service which aims to capitalise on the steady growth both have experienced in recent years. The prospect is exciting both for existing customers and potential new customers looking for reliable back-up power solutions of any kind. And that could be anyone in the UK or overseas!

Stephen Peal, formerly the Managing Director of PPSPower, is now Group Managing Director of the YorPower, PPSPower, Glenace and Generator Warehouse businesses. "This reorganisation is a logical step in the group's progression. We will start to operate as a much more unified entity, with all areas of our business working together to offer complete generator and UPS solutions for all customers in all sectors, wherever they are located globally," he explains.

"The different parts of the business have always done a great job and have become highly respected within very niche areas. YorPower may be known to certain customers as a manufacturer and exporter of generators, while PPSPower can be relied upon for its maintenance expertise in the UK by customers as diverse as the National Grid, NHS, police forces, sports stadia and various water authorities, generally



supported through facilities management companies.

"The common thread that runs throughout the different areas is our partnership approach: we work collaboratively with our customers to understand exactly what they need so that we can deliver a solution that exceeds their expectations. Now we are applying that same approach within our group of companies. All our staff, from CEO to apprentice, will be part of the one family approach to exceptional service."

YorPower Director Ian Thompson backed up Stephen's words: "As an integrated group, we will have much greater resilience and unity. I am really excited at the prospect of being able to capitalise on the tremendous planning expertise of PPSPower throughout the rest of the business.

"Our whole culture will improve dramatically by all being part of one family. All the skills we had working in different pockets of our companies will now be pooled. It will transform our efficiency, the way we work and the service we deliver to our customers."

Tony Brimble remains as Group CEO helping to ensure first-rate customer excellence, focusing on growth, acquisitions and the very best in business efficiencies.

What is emergency back-up power?

Emergency back-up power is a thriving industry. Most organisations are built around 24/7 service. Even a momentary break in power can be disastrous. For healthcare providers, lives can literally depend on a reliable supply of continuous power.

Most emergency power systems are based on diesel generators, but these can take a few seconds to kick in. Uninterruptible Power Supply (UPS) units are an additional method of ensuring continuous uninterrupted power for businesses, which is crucial for critical environments

What is the export market like today?

The desire for UK manufactured and assembled equipment is still extremely sought-after and the export market is going from strength to strength. "With grid infrastructure across Asia and Africa being incredibly unreliable, more and more clients are looking to YorPower for reliable back-up power solutions," explained YorPower's Export Manager, Jordan Kincaid.