

Advance Facilities Solutions – full services delivered nationwide, 24/7

4 years ago



Facilities Management is made up of a vast number of companies, most of which provide a niche service or set of services to customers.

They may be 'hard services' – those that are part of the fabric of the building: lighting, plumbing, heating, air conditioning, building maintenance and fire safety systems. As these services have a direct impact on the health and safety of building users, they are regulated by law.

'Soft services' are those that make the workplace a cleaner, more pleasant or more secure environment. They include landscaping, window and cladding cleaning, security, post management, waste management, catering and car parking.

A select few companies in the FM sector distinguish themselves by offering a complete solutions for their customers – a 'one stop shop'. Advance Facilities Solutions is one such company.

Headquartered in Maidstone, the company has grown steadily in size, breadth of services and reach. Its engineers now attend sites throughout the country. In fact, Advance Facilities Solutions prides itself on its ability to meet customers' needs 24/7, 365 days of the year for reactive works, planned preventative maintenance or emergency call outs.

Beginning in 2012, Advance Facilities Solutions set out with an aim of becoming the complete provider of specialist services for its customers. As Facilities Management has continued to evolve, the company has not just kept pace but has striven to be at the leading edge of the industry with the services it offers to property and facilities managers and its ability to offer bespoke solutions for its customers.

Hard services including mechanical and electrical services, plumbing and roofing are complemented by state-of-the-art technology including the Internet of Things, delivering insightful data solutions; secure building entry systems; and drone surveys.

A case in point

As a contractor well known and respected for delivering high-quality works, Advance Facilities Solutions was approached to carry out reactive works to identify leaks from a flat roof at a site in Hertfordshire. An inspection by its roofers revealed multiple tears in the roof felt, which were beyond repair. This was reported to the client with a quote to remove the damaged roof covering and replace it with a new like-for-like surface.

The team delivered a one-day programme of works which allowed staff within the building to continue their work as usual – unhindered by Advance Facilities Solutions. Its skilled engineers were able to complete all works on time and to budget, delivering the expected high level of finish.