

Saltire's facilities management offering grows from strength to strength

3 years ago



Saltire Facilities Management is expanding its facilities management offering as it eyes a strong and stable future.

Saltire has enjoyed an excellent reputation as a first-class gas and central heating [provider](#) since it was established in 2001, and is now broadening its facilities management offering even further.

Its Gas Division manages a large portfolio of gas installation, maintenance, and servicing contracts across Scotland and North West England, currently supporting more than 100,000 households on behalf of social landlords and public sector organisations. In recent months Saltire has focused efforts on increasing its workforce, expanding the facilities management services it offers, and servicing [contracts](#) with an increasing number of housing associations.

The facilities management provider, which now directly employs around 400 skilled tradespeople and highly-trained customer service representatives, has worked to strengthen its numbers and broaden the range of services on offer, as it has gained a range of diverse contracts such as electrical services, void repairs, electrical vehicle charger installations, and solar panel maintenance. With around 100 staff from across all trades recently brought into Saltire, the company is now firmly focused on winning new contracts

from existing [clients](#), as well as adding to its portfolio of public sector customers.

Saltire Service Delivery Director [Natalie Milne](#), said of the recent expansion, “Saltire’s reputation for first-class quality and 24/7 customer service has been well established over the past 20 years. While we’ve traditionally focused on gas and central heating services, we’ve now built out our Electrical and Renewables Divisions, and made sure they’re supported by an increased number of all-trades supports staff.

That’s allowed us to take on new contracts where a diverse range of skills is required, for example with void repairs where we do everything from installation of central heating systems, to internal decoration. We’re delivering more value to our public sector clients than ever before, and are winning an increasing number of contracts because of the expansion to our facilities management services.”