

## The Churchill Group appoints John Stewart as director of strategic sales

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Soft-services provider the [Churchill Group](#) is delighted to appoint John Stewart as director of strategic sales. Stewart is an FM industry veteran who will support Churchill's national growth.

Stewart's remit will include providing support and guidance to the existing sales team; assisting with business development through client meetings and tender writing; developing service solutions for current and new Churchill customers; and mentoring Churchill colleagues.

Stewart spent the bulk of his career at a major FM provider where he progressed through various business development roles. During his career, he has secured significant new business contracts, provided strategic guidance to new and existing clients, and helped to retain and grow numerous accounts.

John Stewart, director of strategic sales at the Churchill Group, said: "Churchill is an agile, flexible company that I believe is perfectly positioned to continue its strong recent growth. I've been really impressed with how responsive the business is to client needs – its workplace hygiene programme PRISM is a prime example. I can't wait to get stuck in and help develop the business further."

Neil Creasey, chief marketing and development officer at The Churchill Group, said: "John has unrivalled experience in our sector and his appointment is a key part of Churchill's growth strategy. This signals our intent to not only continue developing the business but hiring people who can act as mentors to our new generation of talent."