

ALCEA acquisition to complement ASSA ABLOY Global Solutions' critical infrastructure offering

4 years ago



The ALCEA acquisition supports ASSA ABLOY Global Solutions' strategy to be the global go-to full solution provider - now also offering access control - for critical infrastructure customers.

[ASSA ABLOY Global Solutions](#) announced that French-based [ALCEA](#) (SAS), whose acquisition was made known in August this year, will be merged into Global Solutions' [Critical Infrastructure](#) business. ALCEA has a strong focus on access control and relevant vertical markets. The parties will present their combined offering at the [Expoprotection](#) trade show in Paris, 15-17 November.

"With the acquisition of ALCEA we will have the ability to put our strategy around access-centred solutions into practice. Our aim is to be the global go-to brand in critical infrastructure protection environments," said Jorma Issakainen, Senior Vice President, Critical Infrastructure, ASSA ABLOY Global Solutions.

ALCEA's has a turnover of approximately 20 million euros. The company is well established in the French-speaking market, in addition to France, also in South America.

"ALCEA was founded in 1995 and now it employs around 120 employees. We are delighted that our solution, the relationships and support services, which we have developed with our customers over the years, will continue and receive a huge boost from our entry into one of the world's leading security groups. It was important for ALCEA, and therefore also for our customers, that the primary motivation in this acquisition was the durability of our activity and the industrial dimension it represents. We share many common values: mutual respect, good team spirit, a profound sense of service and technical know-how,"

said Bruno Alsina, Operations Manager, who has been with ALCEA since its inception.

Access control solution certified by the French National Cybersecurity Agency (ANSSI)

Certified for critical infrastructure by the National Cybersecurity Agency of France, Agence nationale de la sécurité des systèmes d'information (ANSSI), the security monitoring solution [ALWIN](#) is Alcea's flagship. ANSSI certification is a requirement for critical infrastructure access control solutions in France.

"ALCEA has strong vertical-specific access control expertise, especially for the telecommunications and transportation industries, that is perfectly in line with our Critical Infrastructure strategy", said Dominique Jardin, Business Director, France, Critical Infrastructure, ASSA ABLOY Global Solutions.

The ALWIN supervision solution is based on a modular and open software, which is accompanied by ALCEA-manufactured automation and electronic control cards to drive different devices: accesses, surveillance cameras, intrusion detection sensors and area surveillance devices. ALWIN already has integrations to ASSA ABLOY's Aperio and [CLIQ](#) solutions. Keyless [ABLOY BEAT](#) integrations are coming soon. Also, third-party components can be connected to ALWIN.

"We are excited to continue the journey together, providing a complete solution to protect critical infrastructure globally. The ALCEA transaction is an important step for us. With the acquisition, we are moving towards holistic solutions in access control. So far, we have focused on our keyless and electromechanical access *management*, but now access *control* will also be comprehensively included in our offering", said Jorma Issakainen.