

J S Wright appoints new managing director

4 years ago



Peter Grierson has joined Birmingham-based mechanical and electrical building services provider [J S Wright](#) as its new Managing Director.

Previously National Sales Director for Wolseley Pipe and Climate, he will take control of the day-to-day running of J S Wright and its sister company Wright Maintenance following Phil Leech's move to Chairman.

Based at the Aston headquarters of the employee ownership trust-controlled company, which also has a London office, Peter has more than 30 years of experience in the sale of building products to the construction industry.

Peter began his career as a trainee sales representative with the national Graham Plumbers' Merchant chain before joining Alumasc selling rainwater and drainage systems to specifiers and contractors.

He then moved to pipeline and heating solutions giant BSS Group as Key Account Director, rising to Southern Region Director and then National Business Development Director. Prior to joining Wolseley, he was Regional Sales Director South for interior fit-out product specialist SIG Interiors.

Among his career highlights, Peter was heavily involved in his previous position with helping to turn a business lacking in clear direction and clarity into a driving force and market leader in terms of service and performance.

As Managing Director of J S Wright, Peter will work closely with a highly experienced team including Contracts Director Matt Coy and Design & Estimating Director David Cook, and with the full support of the J S Wright Board.

Peter Grierson said: "I look forward to working with my new colleagues in continuing the company's

success built up over 132 years. Having enjoyed a long association as a supplier, I have always regarded J S Wright as a business that conducts itself with integrity, is heavily focused on its people, and ensures that exceptionally high-quality standards remain paramount.”

He added: “My outlook from early in my career has been to deliver to the customer exactly what has been promised and build lasting relationships on the strength of the trust which that brings. It involves having people around you with a shared vision, mission and purpose and ensuring that in all discussions and negotiations everyone feels they have been heard and achieved some gain.”

Established in Birmingham in 1890, J S Wright designs, manufactures, and installs mechanical and electrical services for the hotel, residential, social housing, student accommodation, leisure, and commercial sectors. Its sister company Wright Maintenance provides a facilities maintenance service.

The company was named as Construction Services Employer of the Year in the 2020 BAME Apprenticeship Awards and is signed up to the Chartered Institute of Building’s Diversity and Inclusion Charter.