

## Novati acquires Blue Castle Business Services Ltd Waste Portfolio

3 years ago



**Novati** is delighted to announce that on Friday 11<sup>th</sup> November 2022 it acquired the Waste Portfolio of Blue Castle Business Services Ltd. Founded in 2002, Blue Castle's consultants deliver sustainable business solutions for hundreds of customers in the healthcare, leisure, and hospitality sectors.

These customers will now join several thousand customers who are already being supported by Novati. The sale has been completed in a matter of days for an undisclosed figure with both parties committing to engaging a localised supply chain to carry out ongoing waste and recycling collection services.

Following October's acquisition of Managed Waste Solutions Limited, this acquisition further strengthens Novati's offering in key customer sectors in which it operates.

Speaking about the acquisition, Novati Managing Director, Max Kanda said, "There are some incredible synergies in the mindset and approach of both Blue Castle and Novati. Not only do we operate in similar customer sectors, but our offices are also located within a couple of miles of each other. We're excited to welcome our new customers and teammates into the group during such an exciting time for our business."

BCBS CEO, Marie Harley said "We created a business with a passion for disruption and a vision to shake up the world of waste and utilities. The pandemic and geopolitics have presented us with many challenges and opportunities, but it hasn't dampened our passion or enthusiasm for all things sustainability. Now's the right time for us to concentrate our efforts on other aspects of the Blue Castle Group and hand over the responsibility for Waste Management to Novati."