

JLL appoints Sandra Ludwig as Head of Retail Capital Markets EMEA

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JLL has today announced that Sandra Ludwig has been appointed as Head of Retail Capital Markets EMEA, starting on 1 March.

Ludwig returns to JLL having worked at the firm from 2010 – 2020 where she previously held the role of Head of Retail Investment for Germany. Ludwig returns from a Hamburg-based real estate advisor, where she has been responsible for commercial and residential investments as Managing Director since the beginning of 2021.

In her new role, Ludwig will be responsible for driving regional retail strategy and continuing to position JLL as a market-leading advisor in this sector. Ludwig will report to James Brown, Head of Sectors for Capital Markets EMEA, and will work closely with other regional Sector leads and local Retail leadership to further develop and implement the broader Capital Markets strategy.

James Brown, Head of Sectors, EMEA, said: “We’re so pleased to welcome Sandra back to JLL as Head of Retail Capital Markets EMEA. It’s always a great feeling to have such strong talent come back to the business and her impeccable sector expertise and market knowledge will further strengthen our regional leadership team.

“We’re seeing concentrated but robust retail investment across the region, and we are expecting to see a pick-up in investment activity throughout 2023. Retail is well-progressed in its structural transformation and I’m confident that Sandra is best placed to continue to lead our teams on this journey, as we help our clients navigate both the challenges and the opportunity in the retail market.”

In 2022, Gerchgroup AG appointed Sandra Ludwig to the Supervisory Board, and shortly before,

Immobilienmanager named her one of the “Top 25 Decision-Makers in the Real Estate Industry” in the category of Advisor.