

New investment fuels growth for Edwin James Group

2 years ago



<u>Edwin James Group</u> has received a secondary investment from funds under management by private equity firm Aliter Capital LLP (Aliter). The significant deal will support the Group's ambitious growth plans.

The engineering services group helps some of the biggest brands in the UK look after their critical environments and assets. Aliter's initial investment in January 2017 was followed by five acquisitions. The Group employs over 1,000 people and has revenues of £160m.

Commenting on the deal, Christopher Kehoe, CEO of Edwin James Group, said: "The Group has grown considerably over the last five years and this further backing from Aliter demonstrates their commitment to our strategic plan. We've built a successful partnership and have a shared understanding of the market and our ambitions.

"The new funding backs our management team to deliver significant future growth that will be achieved organically and through further M&A, and gives us a platform to launch our next five-year strategy."

Over the last twelve months, the company has seen an increase in revenue to £160m. Several high-profile contracts wins, including Sellafield and Northumbrian Water, and significant growth in the forward order book from £155m to £800m puts the organisation in a favourable position to continue delivering robust results.

Billy Allan, managing partner of Aliter, said: "Over the last five years we've seen the Edwin James Group go from strength to strength. The company has an excellent management team with a clear strategy to build a national engineering services group that harnesses the synergies of its three operating brands.



"They have delivered consistent growth and have ambitious plans to take the Group forward. Aliter is excited to continue the relationship and our new investment will support further expansion through an innovation-led and disruptive approach to the market."

Edwin James Group is expanding its data and technology capabilities to help companies manage and deliver sustainability, digital and energy transition.