

## Senior management team sees sales director appointment

2 years ago



[Pareto](#) has announced that Adam Phillips has joined as sales director following the 2021 management buy out and will be supporting the business to build on its recent growth. He has 25 years' experience in engineering and FM, after beginning his career as an apprentice in the Royal Air Force and moving into FM in 2007.

Mr Phillips is a very active volunteer within IWFM, having held the Home Counties region chair role from 2017-2022.

He commented: "I'm delighted to be joining the fantastic Pareto team as Sales Director. Pareto's journey over the past nine years has been truly inspirational, and they are now widely considered one of the most progressive Facilities Management and Workplace service providers. I'm looking forward to working with this incredible team and supporting the next level of strategic growth as Pareto continue to shape the future of our sector."

Chief executive officer Andrew Hulbert said: "We are thrilled to have someone of Adam's calibre join our growing senior management team. Adam brings a wealth of experience that will add strength, depth and confidence to the organisation. Adam's appointment is part of the significant overhead investment from Pareto as we prepare ourselves for significant future growth as well as build on the phenomenal team that we have. We look forward to achieving great things together."