

## New Bid Manager to Support Business Growth at Precision FM

2 years ago



Award-winning, integrated facilities management company [Precision FM](#) has announced the appointment of Kapish Pattni as its new Bid Manager.

With his extensive experience in bid management, sales, and account management, Kapish will play a key role in supporting the company's commercial tender applications and developing new business support proposals.

After graduating in 2017 with a degree in Civil Engineering, Kapish worked in sales, account management and, most recently, as a Bid Manager for a large corporation. In this newly created role at Precision FM, Kapish will identify new projects, research opportunities, and formulate winning strategies for tender submissions.

Commenting on his appointment, Kapish said: "I'm so pleased to be joining Precision FM. It was clear from the outset that the company is committed to delivering exceptional service to its clients. The company's ambitious growth and vision for the future greatly attracted me to the role.

"Precision FM's senior leadership team has a clear vision to increase the company's market share and is expanding into new industry sectors. I want to be at the forefront of that positive expansion and I'm looking forward to working to support the business achieve its growth targets."

Kapish will identify opportunities for the company through extensive sector outreach, researching and guiding the company through the often complex tender and RFI process.

He'll work to highlight Precision FM's commitment to being an ethical FM supplier offering integrated FM

solutions by utilising the latest technology to deliver tangible savings for clients. Kapish will develop proposals for new business support services that improve the firm's business model and ensure it remains at the forefront of innovation.

Brij Thankey, CEO at Precision FM, said: "Kapish's appointment as Bid Manager is a key part of our efforts to expand and develop our range of innovative FM solutions to clients.

"With his experience and expertise, the company is now well-positioned to achieve our vision of continued expansion by maximising all opportunities to win new business and bringing our outstanding service to a wide range of facilities right across the UK."

For further details about Precision FM and their services, go to [www.precisionfm.co.uk](http://www.precisionfm.co.uk), email [info@precisionfm.co.uk](mailto:info@precisionfm.co.uk) or telephone 0116 366 6508.