

Glen Group welcomes new Commercial Accounts Manager

2 years ago



Following a successful 2022, the Glen Group continues to grow and invest in its infrastructure and people. As part of its planned expansion, it is delighted to announce the following new additions to our Business Development Team. [Lucy Oliver Harding](#), Michelle Moran and [Kevin Slaymaker](#), have all joined the Glen Group, bringing with them a multitude of skillsets and experiences from working in the service sector.

Glen Group welcomes Michelle Moran – its new Commercial Account Manager.

Michelle is a National Account Manager with over 20 years' experience working with leading FM's and managing some of the UK's biggest brand name national accounts. She is results driven and a consistent performer.

Michelle will be focused on business development, including:

- Achieving annual target in line with company and individual KPIs and SLAs
- Networking and utilising existing relationships within the FM sector, specifically CBRE UK portfolio,
- Actively promoting the Glen Group, identifying new sales opportunities and increasing the revenue and profitability of the company.

Michelle loves spending time with family and friends, holidays and eating out.

"I like to keep fit and am an avid gym goer attending regular exercise classes each week.

"I also enjoy watching my football fanatical daughter play each weekend. Coached by my husband, it's a

real family affair. She's definitely a future Lioness!"

Robert Kennedy – Glens Group Commercial Director said: "We are delighted to welcome Lucy, Michelle and Kevin to the Business Development Team and the wider Glen Group family, as driven, motivated and passionate individuals, they all demonstrate amazingly successful track records within the service sector.

I am personally very excited at the prospect of working with them and seeing their contribution to the next stage of the Glen Group growth journey."