

Mitie acquires Linx International Group

3 years ago



Mitie is further developing its security intelligence offering through the acquisition of Linx International Group (Linx), a highly respected risk management consulting business which also provides technical and management training to the security industry.

With over 35 years of experience delivering unrivalled security consultancy and training services, Linx is formed of three service lines, which will now form part of the Mitie Security offering:

Linx Consulting provides a range of specialist security, risk management and investigative services to international clients. These include security risk assessments, security design, fraud and commercial malpractice investigations, contingency planning, and crisis management. The consulting team works with clients of all sectors and sizes and is retained as a specialist advisor by several household names in the FMCG, electronics and pharmaceutical sectors.

PerpetuityARC provides extensive security management training, covering everything from security risk assessments to kidnap and ransom management. PerpetuityARC was also the first private company to offer a master's degree in International Security and Risk Management, which is designed and delivered in partnership with the University of West London. It is also the exclusive education partner for the Security Institute.

Tavcom provides award-winning technical security skills training, offering over 100 technical training courses for installers, operators, managers, and designers of security systems. These cover a range of disciplines such as system design, installation and maintenance for technology video surveillance systems, fire alarms and access control. Tavcom also manages the Certified Technical Security Professionals (CTSP) Register for electronic security and fire systems practitioners.

The addition of Linx will enrich Mitie's own security risk analysis and intelligence capabilities, which

combine its industry leading technology and exceptional people to meet the increasing customer need for a more sophisticated approach to security. Harnessing Mitie's scale, cutting-edge technology and national customer footprint, Linx will play a part in enhancing the capability of the wider security industry, ensuring the calibre of expertise needed for the future of the sector. The two companies also have a range of common customers across the retail, corporate and aviation sectors.

With the industry changing at rapid pace, it is more important than ever to promote the development of specialist security expertise. The acquisition of Linx will enable Mitie to call on Linx's proven ability to evolve in line with the industry to adapt and prepare for changes in legislation. This includes the government's new Protect Duty legislation, commonly known as Martyn's Law, which imposes greater security requirements on those organisations operating public places with capacities of more than 100 people, which will be launched in 2023. Ahead of its arrival, Mitie is focused on enhancing its risk and assurance offering to support clients and keep the public safe.

Jason Towse, Managing Director, Business Services, Mitie, said:

"As the UK's largest security provider, we know the best way to create safe and secure environments is by combining the power of our technology with the deep expertise of our people, to deliver real time intelligence. With the industry continuing to evolve at high speed and new legislation on the horizon, in welcoming the Linx Group - and their extensive experience and expertise in delivering world class risk management, consulting and security training - to the Mitie family, we're further developing our risk management offering."

David Gill, Managing Director, Linx International Group, said:

"Mitie's acquisition of the Linx Group is extremely positive and exciting for both Mitie and Linx International. Integrating Linx's consulting and training expertise into Mitie's intelligence-led security division will create an unrivalled service offering for clients.

"Linx's extensive experience in fraud investigation, commercial malpractice and crisis management response will strengthen Mitie's position in the marketplace. The accredited security management and technical training and vocational programmes available through Linx International will supply much needed skills within the industry to meet ever changing future trends."