

## Q3 secures prestigious Grosvenor Waterside contract

2 years ago



The Q3 hard services team has secured a new, high-end, residential maintenance contract with GWRC (Grosvenor Waterside Resident's Company Ltd), a Resident Management Company responsible for the exclusive Grosvenor Waterside development in Chelsea.

Situated on the banks of the river Thames, and set across seven and a half acres, the development comprises numerous apartments and penthouses, housed in a collection of impressive buildings surrounding the historic dock.

Following a successful competitive tendering process, Q3 will be providing a range of mechanical and electrical (M&E) building services to Grosvenor Waterside.

With experience from similar contracts such as Magna Park, Windsor, Q3 has good insight into the challenges of providing a quality service in high-end residential environments, as well as a strong understanding of the high expectations of the occupiers. The company will tailor the M&E service around a resident-focused approach and will ensure their service is both responsive and adaptable through the application of a dedicated CAFM (Computer Aided Facilities Management) system.

Commenting on the contract award, Sacha Marshall-Ocaña, Chief Executive and Estate General Manager at GWRC, said, "It was important to find a service partner who understands not only the requirements of our residential clients but also one who can provide financial visibility and transparency in its delivery. As a management company responsible for a site on this scale, it is important that we engage with suppliers who are in tune with all the financial and commercial complexities of forecasting, CAPEX and maintenance budgeting."



Harry Leeson, Managing Director of Q3 Hard Services, said, "We're extremely proud to be adding Grosvenor Waterside to our portfolio and look forward to working with the on-site team to deliver first class FM services."