

## Strongest year for sales celebrated

2 years ago



Property services provider Liberty is celebrating its best financial year yet, securing over £108m in contracts during the 2022-23 financial year.

The Merseyside-based firm closed the year with a £600,000 contract with existing client Denbighshire County Council's subsidiary, Denbighshire Housing, to carry out a programme of electrical installation condition reports on 1,900 homes.

The company reports it is committed to giving back to the communities it works in to make a positive social impact.

As part of the Denbighshire County Council contract, it will provide CV writing sessions, mock interviews and work experience placements to local young people and will make a £500 donation to a nominated grassroots group.

Group managing director Ray Jones said: "It's great news we've had our strongest financial year yet and it is even more of an accomplishment given the current economic climate.

"This outstanding achievement is a testament to the talent and dedication of all our staff. They provide high-quality service to clients and customers every day and go the extra mile.

"We're proud to have secured additional work from existing satisfied customers like Denbighshire, it's a great start to the new financial year. Long term sustainable partnerships are key to our success and enabled our consistent year on year growth of around 10 percent over the last few years."

Denbighshire Housing said: "Liberty's track record of customer care, safety and service compliance has been the backbone of our relationship over the past 10 years. We're pleased to be expanding our

relationship with them with this electrical work contract, providing additional safety and compliance services for our tenants.”

The new contract has a two-year extension option. The company partly credits its new business success on its track record of delivering over 99.9% contractual compliance for its clients.

The organisation offers a range of property services and its teams are experts in reactive and planned maintenance across technical disciplines, refurbishments, mechanical and electrical projects, construction, and whole-home decarbonisation.