

BCIS acquisition of price book business to support expansion

2 years ago



BCIS is delighted to announce the acquisition of price book business Griffiths & Hutchins Publications to expand its offering to the built environment industry.

The deal, which includes publications [Griffiths Building & Civil Engineering Price Book](#) and [Hutchins Priced Schedules: Small Works & Maintenance](#), will boost BCIS's efforts to support the market with construction costs, while further data will also help BCIS on its journey into carbon and international markets.

James Fiske, CEO of BCIS, said: "We have always been familiar with Griffiths & Hutchins Publications, its history and the potential for alignments which would strengthen the overall BCIS offering, so we are very pleased to announce this acquisition and to welcome its owner Hannah Upton as she joins the BCIS team as price book marketing manager.

"The Griffiths & Hutchins Publications product offering will be incorporated into our current price book options to offer our customers a wider range of solutions."

The acquisition builds on the growth journey of BCIS as it plans to expand the range of products and services and continues to make senior hires, including Karl Horton as chief data officer and chairman Colin Smith.

Hannah Upton said: "I'm delighted to join the marketing team and to help promote the full range of BCIS price books.

"The Griffiths and Hutchins series go back decades and are a trusted source of cost information for a whole range of contractors, surveyors and tradespeople.

“To be able to develop the publications, with all of the additional resources, technical knowledge and industry expertise that the BCIS team offers, is a fantastic opportunity.”