

Transport for Greater Manchester awards framework deal

2 years ago



Service provider [Seddon's](#) has announced its painting team has been awarded a major reactive maintenance and refurbishments contract with Transport for Greater Manchester.

The three-year framework will see the team working across complex live environments, including carrying out important maintenance works for the region's 99 Metrolink stations, bus stations and throughout the region's growing public transport network.

The decorative and reactive maintenance works will improve the appeal of the region's public transport network. It follows the announcement of Manchester Mayor Andy Burnham's ambitious plans for the city's 'London-Style' Bee Network as he seeks to revitalise the city's transport infrastructure. The company's maintenance works will ensure each of the network's Metrolink and bus stations are in the best condition.

The securing of this major new maintenance framework follows the painting team's record-breaking turnover of £6m in 2022. This milestone achievement is 15 times greater than the £400,000 turnover recorded five years ago.

The team attributes a significant portion of its success to the strong relationships it maintains with its partners and clients. Noteworthy partnerships include an eight-year collaboration with Oasis Academy, which has evolved substantially from its initial framework, as well as Infrastructure Managers Ltd (IML). The team has also established valuable relationships with the NHS and numerous local authorities encompassing housing, educational, commercial, and leisure facilities.

The team's commitment to flexibility, attention to detail, and going the extra mile for clients has resulted in repeat business accounting for over 75% of its turnover.

Director Danny McCann said: “Our growth stems from the dedication and talent within our team, as well as the strong relationships we foster with our clients. We prioritise quality and service above all else, and our focus on flexibility, adaptability, and reliability sets us apart from the competition. Our recent growth demonstrates that we can handle a high volume of projects without compromising on quality.”

He joined the business as an apprentice in July 1991 and puts great emphasis on the team’s long-standing tradition of apprenticeship scheme investment.

Today, 70% of its workforce has entered the business through apprenticeships before progressing into full-time roles upon graduation. The company’s latest apprenticeship intake saw three more individuals join its painting team, accounting for 21% of the intake.

The range of services offered by the painting team includes maintenance works, internal and external painting, commercial painting repairs, specialist coatings for Grade II listed buildings, mould treatment, and wallpapering.