

Arcus FM acquires the Trios Group

3 years ago



[Arcus Facilities Management](#) has completed the acquisition of the Trios Group, further adding to its mobile engineering, technology, and project delivery strength in the UK FM market.

On Monday 14 August, Arcus FM completed the acquisition of the Trios Group in its entirety, securing the purchase from its private equity owner Rcapital.

This acquisition takes Arcus FM a step closer to realising its ambition to be the largest provider of mobile facilities management services in the UK.

Trios is a business that employs over 200 people, and that has strong alignment with Arcus FM's 'technology led, people driven' approach. It has dedicated mobile engineering services; its own in-house technology platform and a dedicated Managed Services function to support customers of all sizes manage their estate; as well as a dedicated Projects team.

It is these synergies with Arcus' core area of operations which made Trios an attractive target to the business, alongside a strong portfolio of customers (the likes of Ladbrokes, Royal Mail, Vue Cinema, Harrods, Linnaeus Vets, Rowlands Pharmacy, West Midlands Police, and the Police and Crime Commissioner for West Midlands) which enhance Arcus' foothold in retail and hospitality, as well as opening up new opportunities in the 'blue light' and local government sectors.

Theresa Bell, Chief Commercial Officer at Arcus FM, will assume the role of Chief Executive Officer of the Trios business, and said of the acquisition, "Trios is a business with exceptional capabilities at its core. I've been thoroughly impressed with the individuals and teams that I've met throughout the purchase process - passionate people who truly care about the service their customers receive, which aligns so closely to the approach and mindset at Arcus.

"I'm really excited about what the future holds for both businesses. I look forward to getting to know colleagues across Trios in the coming weeks, understanding their strengths, and where we can draw on

the capabilities of the Arcus business for the benefit of our customers, our people, and our collective success.”

Commenting on what the acquisition means for Arcus, Chris Green, Chief Executive Officer at Arcus FM, said, “Arcus has been on a tremendous growth journey for the past few years – growing with existing customers and adding a stellar crop of new customers in a variety of sectors. It’s great to build on this further and see another key part of our strategy accomplished with a complementary acquisition. “The mobile capability of Trios, its use of technology, and the way it serves its customers made it attractive as we look to add scale and bolster our service offering – and we’re looking forward to working with the team there to see how we can collaborate and integrate to drive outstanding facilities management across the country.”