

Introducing Abloy's new Business Development Manager for Educations

3 years ago



[Abloy](#), the Swedish-based company that provides products and services related to locks, doors, gates and entrance automation, has appointed Rashy Chima-Powney as Business Development Manager for Education.

Rashy brings a wealth of experience to the role, with over 20 years' experience in the industry in various sales positions. This has armed Rashy with a holistic understanding of educational environments, and the challenges faced in terms of access control and security.

Rashy explained: "Nurseries, schools, multi academy trusts, colleges and universities need to protect their premises, but also keep students and staff safe and ensure only authorised people are granted access. They may also have multiple rooms containing expensive equipment such as IT suites, making them a target of theft or intrusion.

"Having a security system in place that can effectively manage keys and restrict access if needed is a necessity. I've relished learning about all the access control solutions available from Abloy UK and connecting them to specific problems they can solve in this sector.

"The Abloy portfolio is ideally suited to educational facilities, and the CLIQ, Aperio, SMARTair, EDS and TRAKA21 systems are particularly beneficial. The quality of our products speaks for itself, and we have solutions already in place at a vast number of educational establishments across the UK.

"I'm keen to speak with anyone in the sector wanting to further understand how we can help keep premises and assets secure while allowing for controlled access and egress."

Aaron Yule, Managing Director of Abloy UK, added: "Rashy's experience and expertise is of great value to



us, we are delighted to have her join the team. Over the course of her career, she has seen many changes in the educational sector, and truly understands the demands placed upon facilities managers as well as the Abloy solutions that can help alleviate them.

“Rashy is a warm character, who makes a lasting impression on everyone she meets, and we know she will make her mark in the industry.”