

JLL appoints new Head of Strategic Occupier Solutions (SOS)

2 years ago



JLL has appointed Giles Weir as its Head of Strategic Occupier Solutions.

In his role, Giles will support the growth of JLL's Industrial & Logistics business, leading the dedicated tenant representation team and working closely alongside the Business Development and Supply Chain teams.

Giles has held a number of leadership positions within JLL, having acted as head of Bristol's industrial and logistics team for the past nine years, covering the South West and representing a broad range of occupiers and developers nationally. He will draw upon his in-depth knowledge of the industrial and logistics market and occupiers to bolster the team.

Giles Weir, Head of Strategic Occupier Solutions at JLL, said: "I'm pleased to be taking on this new role, supporting our clients in navigating the dynamic occupier market. Since the beginning of 2023, we been mandated to acquire over 4m sq ft for our clients, and I look forward to continuing to help our clients achieve their goals through our comprehensive services."

Melinda Cross, Head of UK Industrial & Logistics at JLL added, "Giles's extensive experience, supporting our clients in their real estate strategies will be invaluable as he leads our Strategic Occupier Solutions team."