

EU and Canadian FM contract success

3 years ago



Hard FM service provider [Pareto](#) has announced it has entered the European and Canadian markets, following FM contract wins.

The move into these new areas builds further on the UK growth achieved over the last few years. The company initially began supporting clients with direct delivery of services in Ireland, Malta, Bulgaria, Romania, Isle of Man and more recently Canada whilst also providing support in Spain, France and Germany. More recently the company has widened its service offering with the aim of providing clients with an alternative to the larger service providers.

Chief executive officer Dave Richards said: “We’ve been progressively building our European portfolio over the last 24 months to ensure we can sustainably deliver a viable solution. Our next step is in to North America where I’ve had extensive experience. I’m delighted to see the progress that the team have made and the positive impact this has had on our organisation.

“I believe this latest proposition provides a genuine alternative to clients in the sector looking for a multi-country solution which is not seen amongst other SMEs. We are so impressed by the commitment and dedication of our teams that are pioneering this growth for us. We are tremendously grateful for their efforts. We look forward to continuing to build on this growth and expand our solution further.”