

phs Compliance appoints new Sales Director

3 years ago



phs Compliance has appointed Tom Cliffe as its new Sales Director as part of its continued growth.

Based in Warrington, [phs Compliance](#) is one of the UK's leading providers of facilities management and compliance services, working closely with its customers to offer everything businesses need to stay compliant and keep their people safe at all times.

Tom spent over 12 years in the business services industry before joining phs Compliance, which is part of the phs Group. He has extensive experience servicing the retail sector and had several big brand retailers as part of his customer portfolio.

Tom will be managing phs Compliance's sales team of 20 people across the UK, working closely with customers to ensure compliance and safety. Working with over 35,000 business sites across the country, phs Compliance services include statutory electrical testing, including EET/PAT tests and fixed wire testing, inspection services, maintenance and remedial work.

Speaking about his new role, Tom said: "This is an exciting time to be joining the business. We had a great year, set to be even stronger this year. We are in a confident position in the market as we launch our new range of bundle services, giving customers the best value services. By bundling together our services, such as electrical and fire safety, we can offer our customers lower prices and greater efficiencies, carrying out everything they need to be safe and compliant in just one visit. It also reduces mileage, keeping our carbon footprint as low as we can.

"I'm looking forward to helping the business grow further, developing and building our customer base, particularly in retail, and increasing service lines for customers. Developing my team will also be a priority

as the fantastic people we have here are definitely at the heart of this business.”

Tracy Burtwell, Managing Director at phs Compliance, said: “Tom is already proving to be an invaluable member of our team, supporting his own team to meet their personal career goals and leading the business forward with greater efficiencies and a confident direction. We look forward to another strong year with Tom heading our sales.”

Fully accredited by all leading industry regulatory bodies, phs Compliance has the largest team of specialist statutory testing operators in the industry.

It is the UK’s leading provider of electrical testing, and its professional and friendly team has a reputation for excellent customer service and high-quality work – it is a 5 star Trustpilot business.

phs Compliance also support its customers’ journeys towards a more sustainable future with its comprehensive EV charging solutions, helping to reduce customers’ carbon footprint and better protect the environment. As well as installing EV charging points, the fully qualified team provide ongoing support, maintenance and compliance services to ensure a smooth transition towards a greener fleet.

www.phscompliance.co.uk