

# Azolla's Collaboration Fuels Remarkable Success for Horizon Engineering Solutions

3 years ago



## Partnership:



Horizon Engineering Solutions partnership with Azolla offering unrivaled FM Software.

In a story of thriving collaboration, [Azolla Software](#) is becoming a driving force behind the soaring success of its partner, Horizon Engineering Solutions. This remarkable journey showcases how a strategic partnership can propel growth and innovation in the field of Facilities Management (FM) services.

### Pioneering a Path of Growth

Horizon Engineering Solutions, a renowned provider of mechanical and electrical (M&E) consultancy services, has achieved astonishing growth in recent years. From its inception in 2015, the company expanded its operations exponentially, carving out a unique niche in the industry. This journey was steered by their Operations Director, Joe Clancy, who recognised the importance of offering holistic solutions to their clients.

One of the pivotal milestones in Horizon Engineering Solutions' trajectory was the establishment of a state-of-the-art training center, which now stands as the only high voltage/low voltage training academy in Northern Ireland. This innovative facility allows them to provide specialised M&E training, tailored to the specific needs of their clients. In an era marked by the challenges of recruiting skilled engineers, these training programs filled a critical gap, ensuring that Horizon Engineering Solutions remained in high demand.

### Evolving to Meet Market Needs

Horizon Engineering Solutions, now as a proactive player in the FM sector, understood the evolving demands of its clients. These clients, hailing from diverse sectors, required efficient and reliable service providers with a strong technical foundation. The urgency to comply with changing regulations, combat

rising energy costs, and navigate the path to net zero emissions further underscored the need for adaptable and competent partners.

### A Resounding Success

Amid this backdrop of growth, Horizon Engineering Solutions made a strategic move that would prove to be a game-changer. The company recognised the paramount significance of maintenance management in delivering top-notch FM services. Joe Clancy, an industry veteran with 25 years of experience, embarked on an exhaustive search for the ideal maintenance management system.

Following a thorough evaluation of various systems, Azolla Software emerged as the preferred choice. Azolla Software demonstrated a clear edge across several crucial aspects, including cost-effectiveness, user-friendliness, flexibility, cloud-based data input, and the ability to generate customized reports. The system's utilisation of cutting-edge Internet of Things (IoT) technology enabled Horizon Engineering Solutions to incorporate proactive maintenance practices and efficiency enhancements for their clients, particularly crucial for long-term contracts.

Joe Clancy emphasized that the recent implementation of the Azolla system in two of their FM contracts met with resounding approval from clients. The system not only streamlined invoice validation but also offered access to meaningful data and facilitated task tracking, enhancing overall efficiency and transparency in their services.

Azolla Software's impressive performance did not go unnoticed. In a show of trust and confidence, Horizon Engineering Solutions took on the role of an official distributor for Northern Ireland, actively promoting and supporting the software for other clients. Moreover, they have ambitious plans to extend the use of Azolla Software across a wider spectrum of their contracts, including the management of electrical maintenance services, spanning from high voltage to low voltage equipment.

### A Promising Future

The partnership between Horizon Engineering Solutions and Azolla Software is poised for even greater synergy in the coming years. Their joint efforts will focus on implementing further improvements and innovations. Notably, Horizon Engineering Solutions will continue to emphasize its provision of in-depth electrical services, offering multiple avenues for growth. The integration of Azolla Software's capabilities will play a pivotal role in this pursuit, enabling clients to meet compliance requirements, embrace sustainability, and realise increased operational efficiency.

As Joe Clancy concludes, Horizon Engineering Solutions' journey is further fortified by its ISO accreditation, its distinction as the only City and Guilds High Voltage approved training provider in Northern Ireland, and, above all, its partnership with Azolla Software. Together, they are well on their way to delivering unparalleled services and expertise to clients across the UK, setting new standards of excellence in the FM industry. If you would like to find out more about Azolla and how the software could work for your sector. Get in touch here: