

Hard service deal extended to TFM for Pareto

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Having been appointed in early 2023 to deliver hard services to Fletchers Group, [Pareto](#) has reported that this has now been extended to include more services.

The contract originally saw Pareto deliver all associated compliance and engineering services across Fletchers' northern UK property portfolio.

Pareto has reported the rapid growth and success of the partnership, which has led to the implementation of a full FM package that has significantly increased the contract value.

Fletchers is a medical negligence and personal injury firm specialising in serious injury, medical negligence law and motorbike accidents. The firm has over 800 team members, based across its sites, with its headquarters in Manchester and offices in Southport, Leeds and Liverpool.

Although the business has grown substantially over the past 35 years, it has retained its determination to serve its clients and secure the best outcome for their cases. Putting clients first and at the heart of everything they do is what has kept Fletchers out in front since its inception, the company stated.

Facilities manager Jay McGregor said: "We are a growing legal company with ambitious plans to expand across the UK. When we awarded the contract to Pareto, it was because we wanted a service provider that could come with us on our journey and that was agile enough to adapt with us. In Pareto we have achieved this, and they have already assisted us way beyond the base contract delivery. Growing the contract to incorporate hard and soft FM was the natural next step and we look forward to continued growth across the partnership."

Account director Chris Barnes said: “We were delighted to be partnering with Fletchers Group which solidified our growing position as a service provider in the legal services sector. We value the synergies of our company cultures and the joint approach to enable us to move the contract to provide a full FM Package. We look forward to the continuation of this successful relationship.”