

North appoints Andrew Foster as Managing Director for Public Services

2 years ago



Leading integrated technology solutions provider, [North](#), has announced the appointment of Andrew Foster as the new Managing Director for Public Services. With an extensive background in local authorities, professional bodies, and the private sector, Andrew brings a wealth of experience to his new role.

Prior to joining North, Andrew served as the Regional Managing Director for Capita's Local Public Services business, where he was responsible for managing key clients and spearheading new business development. Before his time at Capita, Andrew spent two decades working in local government, focusing on combatting community criminal activities. He later became Chief Operating Officer at the Chartered Trading Standard Institute, where he successfully led the commercial arm of the Institute.

In his new position, Andrew will play a pivotal role in leading North's Public Services division and supporting public sector customers to adopt new approaches to navigate the complexities of the challenges faced by the public sector, which is presently under unprecedented pressure.

Commenting on his appointment, Andrew said: *"I am delighted to be joining North. The public sector is currently under immense pressure to reduce costs whilst simultaneously maintaining the provision of services to their communities as well as finding ways to benefit from the deployment of new technologies and consequently needs partners to help navigate these challenges and adapt to the evolving landscape. North's unique blend of capabilities, collaborative approach and expertise makes it well-positioned to address these challenges and opportunities."*

David Crawford, CEO at North, commented: *"Andrew has extensive experience and a deep understanding of the public sector, we are thrilled to welcome him to North. His appointment reflects our commitment to*



supporting our customers to embrace new innovative approaches that help to transform how they work by enabling them to work smarter, safer and more sustainably."