FMBusiness**Daily**

HSL Compliance acquires technology company Plexus Innovation

2 years ago



<u>HSL Compliance</u> has acquired Durham-based technology company Plexus Innovation to enhance its market-leading water safety services.

HSL Compliance helps its clients to comply with health and safety legislation and create safe environments for people to live and work.

Plexus Innovation uses state-of-the-art Internet of Things (IoT) technology to develop bespoke remote monitoring solutions, an emerging and important area in water safety industry. The technology will enable HSL to accurately monitor its clients' individual water assets remotely, alerting them to issues as they arise and allowing the business' expert engineers to take targeted action to resolve.

As well as water safety, including Legionella compliance and water treatment, HSL also supports its clients with other building safety requirements including, fire safety, hazardous materials safety and other associated environmental health & safety services.

Gavin Hartley, Chief Executive of HSL Compliance, said "Steve and the team have developed a marketleading remote monitoring solution that will help us to stay at the forefront of technological innovation within the water safety industry. With Plexus Innovation in the HSL family, we can continue to offer the best solutions to our clients who have entrusted HSL with the safety of their staff and customers."

Steve Todd, Co-Founder and Managing Director of Plexus Innovation, added: "It's brilliant to be joining forces with the team at HSL Compliance. The combination of our technology with the requirements of HSL's customers, will accelerate our growth and I'm really looking forward starting this new chapter."



Following the acquisition, Kevin Belben has been appointed Director of Plexus Innovation and will continue to lead Plexus' sales and marketing activities.

The transaction is HSL Compliance's fourth acquisition in 18 months, after it acquired Jordan Environmental, DMA Canyon and Chemical Treatment Services.

The deal team at HSL Compliance was led by Tom Taylor and Gavin Hartley with external taxation support from Stephen Hemmings of Menzies (London), and legal support from Arpinder Dhillon of Harrison Clark Rickerby (Ross-on-Wye).

Plexus Innovation was supported by Chris Hughes of Mincoffs (Newcastle).