

BPI appoints new commercial manager

2 years ago



[BPI Asset Disposal Solutions](#), a leading provider of hassle-free commercial asset disposals, based on Normanton, West Yorkshire, has appointed Kevin Gardner as Commercial Manager.

Kevin has extensive experience of helping businesses dispose of commercial assets and will focus specifically on driving growth in the plant, machinery and vehicle sectors both in the UK and internationally.

Client relationship management will be an important part of Kevin's role as he builds and nurtures strong relationships with key clients, suppliers and industry influencers within the target sectors.

Understanding and keeping up to date with market trends is important at BPI in order to guide customers on the options available to them when looking to dispose of assets. As part of this, Kevin will be supporting the development of market analysis and intelligence where it adds value to the BPI customer proposition.

Kevin will also work proactively to identify and respond to tender opportunities, collaborating with BPI's internal teams to develop winning proposals that showcase the company's expertise.

David Boulton, Managing Director of BPI, said: "We are delighted to welcome Kevin to BPI. His in-depth knowledge and experience within the plant, machinery and vehicle sector will be an invaluable resource for our customers. We look forward to many new opportunities as Kevin adds to our 50 plus years of combined knowledge and experience in the asset disposal industry."

He adds: "Commercial asset disposal services have come a long way in recent years and what used to be seen as a last resort, is now an opportunity for businesses in any sector to generate cashflow, create space, restructure or relocate. This is an exciting time for our business as we continue to respond to market demand by developing unique and innovative asset disposal services."

Kev will also play a key role in extending the number of relevant industry accreditations held by BPI. This will encompass health and safety, sustainability as well as business performance accreditations.

Initially, Kev will focus on the development and implementation of the ISO45001 Occupational Health and Safety Management System, ensuring the business' alignment with sector-specific requirements. In addition, he will be reinforcing the safety-first culture within the organisation, emphasising the unique considerations of the sector as well as investigating opportunities for gaining ISO14001 and ISO 27001 accreditation.

Kev explains: "I am excited to be joining BPI. The business has a well-earned reputation for offering fast, hassle-free commercial asset disposal solutions that help customers maximise the value of their surplus machinery and equipment. The fact that BPI can deliver this in a matter of weeks makes it a compelling proposition for many businesses and I look forward to delivering this message to a wider audience."

As a member of the management team, Kev will serve as a conduit between the commercial team and company directors, providing regular updates on sector-specific business development initiatives and opportunities.

BPI Asset Disposal Solutions specialises in fast, hassle-free commercial asset disposal and can help businesses maximise the value of their surplus machinery and equipment, and complete the process in a matter of weeks.

Over the last 10 years, BPI has grown into one of the UK's leading asset disposal specialists by offering tailored solutions.

BPI currently holds ISO 9001:2015 accreditation, the globally recognised standard for quality management. This important standard ensures BPI provides customers with a compliant and fair buying and selling processes.

For more details visit the website www.bpiassetdisposal.com