

## Edwin James Group accelerates acquisition trail

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Edwin James Group is accelerating its acquisition trail to fuel ambitious growth plans. Following the successful purchase of specialist control systems integration services provider ACS in January, the Group is actively seeking additional opportunities that will strengthen an already broad proposition.

By acquiring companies that strengthen its offerings in key strategic areas including digital, process and sustainability, Edwin James aims to reinforce its position as a leader in the UK engineering services sector.

In 2023, Edwin James Group secured secondary investment from funds under management by Aliter Capital LLP (Aliter), providing a robust platform for its buy-and-build strategy. This capital has paved the way for the next phase of growth.

To execute its expansion plans, the Group has appointed Daniel Longden as its first head of corporate development. A qualified chartered accountant, Daniel brings a wealth of experience from his previous roles at K3 Capital Group Plc and JLA Group.

Commenting on the Group's plans, Christopher Kehoe, CEO of Edwin James Group, said: "Our recent successes, including a 22% increase in turnover last fiscal year and substantial additions to our forward order book, have positioned us well for accelerated growth. Daniel's acquisition expertise will be instrumental in executing our buy-and-build strategy."

Daniel Longden, head of corporate development, continued: "It's great to be joining Edwin James Group at such a pivotal time. The market landscape is notably fragmented, and our vision of creating a cohesive service offering for customers is gaining traction. With the Group's impressive history of organic growth, I am confident that strategic M&A initiatives will propel our expansion and generate substantial value for our stakeholders".