

Three contract wins announced by Churchill

1 year ago



Specialist water and environmental service provider [Churchill Environmental Services](#) (CES) has reported three contract wins in the last six months.

These were awarded by the South West Ambulance Service Trust (SWAST), Aneurin Bevan University Health Board (ABUHB) and Plymouth City Council (PCC) with a combined value of £250,000 per annum.

The SWAST and ABUHB contracts are new, multi-year contracts. SWAST is a three-year deal and will see the company serve as the specialist water hygiene contractor for its estate of more than 100 buildings, which consist of ambulance stations, training facilities, stores, and emergency contact centres.

ABUHB is a two-year term where the company is the primary supplier on a framework agreement to deliver legionella risk assessments. The PCC contract lasts for four years, with an extension for up to seven years, and is a third renewal following a successful nine-year partnership so far.

In addition to legionella risk assessments, services provided include water hygiene monitoring, plumbing, remedial works, and related environmental services tailored to each client's unique needs.

The use of innovative field and asset management/electronic log systems, highly skilled field teams, and demonstrated commitment to sustainability were reported to be contributing factors to all three wins.

Key factors for the PCC renewal included CES' proven track record of high compliance levels, transparent delivery, and added value services, such as water safety plans and scald assessments.

The two healthcare wins were down to CES' expertise in water hygiene compliance in healthcare settings,

skilled consultancy and risk assessment team, and a bespoke portal designed for the NHS that helps to ensure compliance with BS 8680: Water Quality and Safety Plans.

Director Spencer Culley said: "It's great to announce a series of contract wins from new and existing customers. The strong relationships we have built are based upon us delivering innovative solutions, tailored to the needs of our customers, that ensure the highest levels of compliance."

SWAST estates compliance officer Julia Stuckey said: "The wealth of experience in legionella compliance and safe water management, coupled with the effective use of technology and additional services to support the management of the estate's assets across a large geographical area, make CES an excellent fit for SWAST. We have worked in partnership with the Churchill Group for a number of years and appreciate its commitment to the highest service standards. It's great to have regular access to the senior management team to ensure that there is a collaborative approach and continuous improvements are made across all contracts."