

<u>Drainage & plumbing firm lands</u> <u>nationwide deal with Busy Bees nursery</u> <u>chain</u>

1 year ago



One of the UK's leading drainage and plumbing firms is buzzing after landing a six-figure, three-year deal to service nationwide nursery chain, Busy Bees.

The agreement will see <u>Jet Through</u>, which is headquartered at Birmingham Business Park, maintaining and repairing internal and external drainage systems – along with other reactive works – at 376 Busy Bees nurseries across the UK.

It comes as Jet Through looks to trump the £1.4 million annual turnover it achieved last year and expand its existing team of engineers nationwide.

Busy Bees is the latest high-profile name to join the firm's client roster, which also includes the likes of Trios, Diamond Facilities, Boots and Gym Group.

Luke Yates, Associate Director at Jet Through, said: "As a business we are proud of the role that we play to help keep important community organisations operating day-to-day, so we are thrilled to be working with a national brand such as Busy Bees.

"Winning this contract saw us beat off some stiff competition, and is a big vote of confidence in the direct labour model that we provide to clients.

"Many of our competitors use third parties to deliver services, but our staff are inhouse which means we are able to maintain a consistently efficient service right across the UK – while also providing fantastic



personal development opportunities for our staff which helps us to attract the best of the best.

"This – along with our reputation in the sector – played a key role in helping us to secure the opportunity to work with such a well-known brand such as Busy Bees – and these types of working relationships are going to be crucial in helping us to achieve our aim of achieving a fourth consecutive year of growth in 2024."