

HSS Hire launches revolutionary new online marketplace, HSS ProService

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HSS Hire has announced the launch of <u>HSS ProService</u>, a revolutionary extension of its business designed to reshape the way businesses operating in facilities management buy and hire equipment, materials, and more.

Building on HSS Hire's heritage, expertise and verified supplier network, the brand has introduced the UK's largest online building services proposition, giving businesses of all sizes instant access to over 900 sellers and 50,000 active products.

The marketplace offers a comprehensive solution for businesses of all sizes to buy, hire, and manage everything they need for their facilities management services requirements.

Dani Hodges, Chief Commercial Officer at HSS ProService, said: "We're extremely proud and excited to take HSS ProService to market

"Having trialled the marketplace with existing customers over the last few months, we've seen immediate uptake from a broad range of businesses. We've had some fantastic feedback already, and now we're excited to start building on that community.

"We're first to market with this and absolutely welcome feedback. Every day, we get input about what people would like to see next, and because we own the marketplace infrastructure, we can react quickly. Anything that customers ask for is our priority.

"Our mission is to provide the ultimate all-in-one marketplace that simplifies and centralises the entire procurement process, from sourcing to supply chain management."



Through this single marketplace, businesses can streamline their purchasing processes, enhance admin efficiency, and gain control and insight into their spending activity.

Key features of HSS ProService include:

- An unrivalled product range, including the HSS rental range, partnerships with sellers and merchants, and more on the way
- Proprietary Scope 3 reporting: a market-first use emissions calculation based on manufacturer information and DEFRA conversion factors to measure CO2e equivalent per hour for emitting products
- Simpler sustainable choices with greener alternatives recommended at the point of order and emissions tracked so organisations can easily see top emitting products and opportunities for improvement
- The ability for businesses to set user access and approval flows so digital paper trails track and store automatically, and users can set out of offices and temporary points of contact
- Real-time visibility on spend across users, sites and projects, and a commercial insights dashboard to replace spreadsheets and self-analysis
- Ease of use, including a Live Chat with operations, credit control or product experts in less than a minute

Dani added: "We've been really lucky that we've been able to invest so much time and resource into the marketplace. Many companies can't and that's why we're so keen to make it a real community space for those that want to get ahead in sustainability reporting and enjoy the commercial advantages that come hand in hand with that."

For more information about HSS Pro Service, please visit https://www.hssproservice.com/.