

Pinnacle starts work on first Cornish contract

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Pinnacle Group has secured its first housing management contract in Cornwall, building on a series of new business wins and geographical expansions since the beginning of the year.

Pinnacle has now begun work with Perran Housing, a registered provider connecting local people with sustainable shared ownership or affordable rental homes.

Pinnacle will provide a full complement of housing management services, ranging from tenant on-boarding, building compliance, defect management, maintenance and void management. This work will cover the extent of Perran's portfolio and reflects Pinnacle's expertise and range of services in the space.

Claire Kober Managing Director, Homes at Pinnacle Group, said: "The contract marks the latest in a series of new business wins for Pinnacle, which also recently announced instructions with [Kew Green Hotels](#), [Funding Affordable Homes \(FAH\)](#), as well as an expansion of its work with [Legal & General Affordable Homes](#) (LGAH), becoming its leading managing agent. "With a series of new contract wins under our belt in recent weeks, we're pleased our reputation for providing market-leading management services has resulted in yet another geographical expansion. We look forward to continuing and expanding our work with Perran as their pipeline delivers more homes to the people of Cornwall."

Launched in 2022, Perran Housing falls under the organisational umbrella of Treveth – a B Corp certified property development company set up by Cornwall Council in 2019 to create new homes, sustainable communities and commercial developments all of which benefit people who live and work in Cornwall.

The registered provider's main objective is to improve the quality of new homes in Cornwall. Perran's homes exceed current minimum standards and are designed to help to reduce the running costs for occupants, through the use of low carbon technologies.

Perran's sustainable housing is carefully integrated into existing communities through the inclusion of walking and cycling routes, as well as measures to support the local ecosystem, such as hedgehog highways and bat boxes.

Dulcie Paleschi, Head of Residential Portfolio Management at Treveth says, "Perran Housing ensures Treveth remains responsible for managing all the affordable homes on our sites. This means that our affordable and private tenants benefit from Treveth's high-quality service with a single point of contact.

"We are delighted to be working with Pinnacle and utilising their expertise to continue our mission to deliver quality and sustainable communities for local people in Cornwall."