

Savills Announces the Appointment of Rick Schuham as CEO, Global Occupier Services

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Savills is pleased to announce the appointment of Rick Schuham as the Chief Executive Officer of Global Occupier Services (GOS). Schuham previously served as Chairman, Global Occupier Services, North America and has been with the firm for over 33 years. He will now oversee a global team comprised of professionals that provide fully integrated commercial real estate services, focused on multi-market and multi-service occupancy strategy, out-source management and service coordination for clients around the world.

In his new role, Schuham will work closely with teams and regional leaders in North America, EMEA and APAC to strengthen and expand Savills integrated occupier services platform. The group's service offerings enable the delivery of tailored real estate solutions to clients with multi-market portfolios through the use of multidisciplinary account teams and local brokerage partnerships.

"As CEO of Global Occupier Services, I am committed to expanding our platform around a central mantra: Combining a local approach with a global perspective to deliver exceptional service for our occupier clients" said Schuham. "Together with our clients, we're working to develop occupancy and location strategies to manage costs, reduce risks and make qualified decisions faster."

In 2023, under Schuham's leadership, this business line advised on client portfolios totaling over 5 billion square feet across more than 28,500 locations. Collaborating with colleagues in North America and abroad, the team was awarded significant portfolio assignments, including recent contracts with Baxter Healthcare, Regal REXNORD, and Black & Veatch.

“The strength and depth of our teams on the ground, as well as our ability to support our clients across all key markets globally through dedicated and experienced teams will deliver a unique service to our client base,” said Mark Ridley, Chief Executive Officer of Savills plc. “Under Rick’s leadership, we will continue partnering with new and existing clients, driving innovation and optimized performance across their portfolios, and ultimately delivering on their commercial real estate goals.”

Savills occupier specialists collaborate to present tailored strategies around location, cost analysis, hybrid work, space design, efficient utilization and more. These advisory crosses all real estate property types. In conjunction with Savills professionals within other core advisory groups, service offerings include strategic advisory; transaction management; lease administration and audit; location strategy and workforce analytics; project management; technology solutions; supply chain, logistics and location strategy; workplace strategy and occupancy management; and sustainability strategy.

As one of the world’s leading commercial real estate advisors, Savills services span the globe, with over 40,000 experts working across more than 700 offices across continents. The firm’s team of occupier specialists collaborate around the globe to put the latest insights and advice at clients’ fingertips, laying out clear strategies around location, cost analysis, hybrid work, space design, efficient utilization and more – empowering our occupier clients to make confident, value-creating decisions.