

Orbis Protect acquires Optosafe Ireland Limited

2 years ago



[Orbis Protect](#) announces the acquisition of Optosafe Ireland, a specialist CCTV and technology services security company, to expand its service offering to customers in the UK, Republic of Ireland and Europe. This represents the first overseas acquisition by Orbis and supports the expansion of services that the business offers its customers across a wider geographical base helping facilitate growth in existing and new markets.

Orbis Protect ('Orbis'), a UK market leader in specialist security and protection services, has completed the strategic acquisition of Optosafe Ireland Limited ('Optosafe Ireland'). Optosafe Ireland is a leading CCTV and security services specialist providing outstanding innovative solutions and service excellence for customers across Republic of Ireland and Northern Ireland.

By joining the Orbis group of companies, Optosafe Ireland will be able to further enhance its customers' experience enabling access to a broader range of security and technology solutions with the support of the wider Orbis group infrastructure. Orbis will invest in Optosafe Ireland to support planned growth through delivery of new security solutions and accessing new markets.

Founded in 2019, Optosafe Ireland has grown a reputation for excellence in technology products and market leading responsive service delivery across Ireland. It provides services to blue-chip organisations delivering security solutions in construction, house building and critical national infrastructure projects. Its customer retention and growth is testament to its excellence in service and deep understanding of its customers' requirements.

Orbis has had a very successful strategic partnership with Optosafe Ireland over recent years, supporting

the business to deliver technology solutions to its customers in both Republic of Ireland and the UK.

The business has grown successfully under the direction and dedication of founder and MD, Ed Mulligan. Ed has had a long-established and successful career in leading security and monitoring businesses over the last 20 years. Ed will continue to lead Optosafe Ireland as part of the enlarged Orbis group, and support in delivering technology solutions for customers in new markets.

Orbis Protect CEO, Ben Howard commented: "I am delighted to welcome Optosafe Ireland into the Orbis group. Ed has built an extremely successful business providing technology solutions to a blue-chip customer base across Ireland. What sets the business apart from its competitors, is its responsiveness, attention to detail and excellence in customer service. Ed and his team have built a reputation that is the envy of many larger organisations.

Optosafe Ireland represents a key strategic acquisition for the Orbis group, providing a launch pad into new markets. We will also be supporting Ed and the team by investing in the business to provide new products and services which will deliver a broader solution for customers, with the same great service delivery."

Optosafe Ireland CEO, Ed Mulligan commented: "I am very excited to be joining Ben and the Orbis team for the next phase of growth for Optosafe Ireland. The acquisition and investment will further strengthen our relationship and truly unlock our full potential to further deliver market leading technology and outstanding customer service across the whole of Ireland and beyond."