

Edwin James Group Expands Service Offering with Acquisition of Motivair

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[Edwin James Group](#) has announced the acquisition of the entire share capital of Pettits Ltd and its operating subsidiary Motivair Compressors Ltd (trading as "Motivair") for an undisclosed sum.

Integrating [Motivair](#) into the Edwin James Group portfolio aligns with the company's strategic vision to become a leading critical engineering services provider. The move introduces a new service offering, allowing Edwin James Group to strengthen its portfolio, enhance competitiveness, and explore new markets.

Motivair's turnkey service model covers a wide range of products and includes maintenance, project management, monitoring, and technical support. As specialists in compressed air management, Motivair manages approximately 9,000 assets, serving a blue-chip customer base across the UK. Their focus spans the industrial, infrastructure, utilities and defence sectors.

Christopher Kehoe, CEO of Edwin James Group, commented on the acquisition: "Motivair's specialist expertise and strong management team align seamlessly with our strategic vision. This acquisition will deepen our maintenance and asset care offerings creating a solid foundation for organic growth and further service expansion. We look forward to the opportunities this acquisition will bring for both our business and our customers."

The Motivair management team and all 100 employees will be retained as part of the acquisition, ensuring continuity and stability for customers and employees.

Iain Beadle, CEO of Motivair, continued: "Joining Edwin James Group is an exciting development for the team at Motivair. We share a common vision of delivering exceptional engineering services and supporting our customers' operational needs. This agreement will enable cross-business collaboration and ensure we can continue to deliver innovation and robust service levels to our customers."

The deal, made possible due to additional investment from funds managed by [Aliter Capital](#), follows Edwin James Group's recent acquisition of control systems integration business Automated Control Solutions (ACS) in January 2024.

The Group reported strong financial performance for the year ending February 2023, with a turnover of £175 million and an order book growth from £545 million in 2022 to £800 million in February 2023.