

## Integral wins contract with Capital & Regional

2 years ago



Integral - [JLL](#)'s building services and engineering firm - has been selected by Capital & Regional to provide mechanical, electrical, public health and fabric maintenance services to its shopping centres in England on an initial contract term of five years. The contract was secured through a competitive tender process that concluded at the start of 2024.

Capital & Regional is a UK-focussed specialist real estate investment trust (REIT) with a strong track record in delivering value enhancing retail and leisure asset management opportunities across a portfolio of in-town dominant community shopping centres.

Capital & Regional selected Integral based on the company's overall service offering with a focus on class leading delivery, robust health and safety practices and caring for people. The addition of Capital & Regional shopping centres adds to Integral's rapidly growing shopping centre division, which maintains destinations with a footfall more than 200 million per annum across England and Wales. The agreement, which commenced June 2024, will see Integral partner with Capital & Regional in the REIT's five English shopping centres with a dedicated team of 14 staff and supported by a robust contract support structure. A collaborative approach on net zero and ESG provides the backbone to the partnership.

Mark Baker, Divisional Director at Integral, said: This is an exciting collaboration between two organisations with similar values. Capital & Regional is a high-profile client in the retail destination market with a fresh approach to working with its supply partners. My team and I are looking forward to working with the client team to support them in meeting their net zero targets and assist them in their future maintenance strategy."



Sara Jennings, Director of Operations and Guest Experience of Capital & Regional, added: “Integral has been able to demonstrate an exceptional understanding of our needs in the retail and leisure space. This partnership marks a significant step in our commitment to enhancing operational efficiencies and sustainable growth.”