

Arcus backs growth plans with key appointment

11 months ago



<u>Arcus Facilities Management</u>, fresh off the back of the successful acquisition and integration of the Trios Group, targets further growth and expansion with the appointment of Strategic Development Director, Mike McHale.

As Arcus passes the milestone of 15 years of operations, a period that has seen sustained year-on-year organic growth from winning new customers and expanding its service offering for the benefit of existing customers, Arcus aims to drive future growth through a strategy of focused, complementary acquisitions.

In 2023, the facilities management provider completed its first major acquisition by purchasing <u>the Trios Group</u>. The business was fully integrated into Arcus's operations ahead of schedule, earlier in 2024.

With this experience, the business is now targeting further acquisitions over the coming years and has appointed Mike McHale to lead this work and build a pipeline of potential future acquisitions that will enhance Arcus' market reach and operational delivery.

Mike has extensive experience from almost three decades of leadership roles in facilities management. He has held positions in procurement, supply chain, business development, and strategic development across a wide range of businesses including Halifax, Lloyds Banking Group, Carillion, and The Co-operative Group.

Most recently, Mike was Group FM Director for Travis Perkins plc, overseeing a large and complex estate for the merchanting giant and its sub-brands.

On his appointment, Mike said: "I'm delighted to join Arcus and to have the opportunity to contribute to the business's ongoing success and growth. Arcus is a brand with a great reputation in the marketplace, backed by a growing number of loyal customers. The next phase of the business's development is really exciting, and I'm looking forward to working with the team to deliver on that."

Chris Green, Chief Executive Officer at Arcus FM, added: "The growth that the business has enjoyed over the past 15 years is something that the whole Arcus team is very proud of. The experience of acquiring and integrating Trios has been really positive, and to realise the ambitious growth plans for the next five years, we know that completing targeted acquisitions will be an element of our ongoing strategy.