

## Pareto FM Expands Partnership with CrossCountry Trains

2 years ago



Pareto FM has announced a significant expansion of its partnership with CrossCountry Trains, marking an impressive 65% growth over the past four years. As of August 2024, Pareto has been awarded a comprehensive facilities management (FM) package, now including the delivery of soft services across ten sites within the CrossCountry network.

This expanded partnership reflects the strong trust and collaboration developed between the two organisations. With this new FM package, Pareto will continue to provide a broad range of services, supporting CrossCountry Trains in maintaining operational excellence and ensuring compliance throughout their estate.

Chris Barnes, Account Director at Pareto FM, commented on the achievement: “We are proud of the progress we’ve made in our partnership with CrossCountry Trains. This new contract is a result of the consistent efforts of our team to meet and exceed expectations. We look forward to further strengthening our relationship and continuing to deliver the quality service that CrossCountry relies on.”

Paul Crowley, Senior Procurement Manager- Property & Facilities Management at CrossCountry, shared his perspective on the partnership: “As a Senior Procurement Manager who has been in Procurement for over forty years, this contract with Pareto FM is genuinely one of the best agreements I have put in place. The partnership between the two companies ensures that CrossCountry’s estate remains compliant and that we receive a service second to none.”

This expanded contract highlights the collaborative spirit between Pareto FM and CrossCountry Trains and underscores Pareto’s ongoing commitment to delivering high-quality, client-focused facilities management

