

Continued growth for leading engineering firm as it adds new sales team to its Facilities Engineering Division

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Multidisciplinary firm <u>adi Group</u>'s <u>Facilities Engineering</u> (FE) division is investing in continued growth through a newly appointed sales team.

The announcement comes as the company aligns with the main business' progressive growth plans and recent recruitment drive, enhancing its unique end-to-end turnkey project delivery offering.

Backed by over 30 years of experience operating in fast-moving, high-pressure manufacturing facilities, process environments and commercial spaces, adi FE creates bespoke solutions that align seamlessly with key business objectives.

The new team, including a sales director and a business development manager, will be focusing on the continued expansion of the business, attracting new clients across different sectors.

Commenting, managing director Brian Imrie says: "It's a pleasure to experience such strong growth in the business, which has allowed us to really focus on our individual expansion plans through a dedicated sales team.

"At adi Facilities Engineering, we're investing in our future. I am thrilled to welcome the new team members, who will help deliver our vision for continued development through a wealth of skills and experience."

With over 25 years of experience in the facilities management sector, new sales director Mark Walton will



lead and deliver the strategic vision of the team.

On his new appointment, he says: "Now is a fantastic time to be joining adi Group, a business with a long heritage in the industry, and one that continues to be at the forefront of innovation.

"I am delighted to be a part of the exceptional team at adi FE, and I look forward to contributing to developing the company's unique solutions, driving sustainable growth as part of our five-year growth plan, and forming long-term partnerships."

Walton has focused on both hard and total facilities management contracts over the years, having built influential relationships and secured business with large corporate clients and market leaders within the manufacturing and commercial sectors.

Joining the team as business development manager is Maisie Rollitt. With a background in engineering recruitment for the industrial and manufacturing sectors, Rollitt's expertise includes headhunting technical engineers across the UK and working with a diverse range of clients.

Discussing her role at adi, she comments: "Having already experienced the company's fantastic culture in my first few weeks, I am excited to be part of such a successful, pioneering organisation.

"It is clear that adi is committed to delivering exceptional service while fostering long-term relationships with clients, which aligns perfectly with my own values.

"I am eager to bring my relationship management expertise to the business to support growth. My goal is to help develop critical, tailored solutions for our partners to make a lasting positive impact."