

## Contollo announces acquisition of MBA Consulting Engineers

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Contollo Group Ltd, a new building consultancy group backed by private equity firm NorthEdge, is continuing to implement its growth programme with the acquisition of mechanical and electrical consultancy MBA Consulting Engineers (MBA).

With offices in Milton Keynes and London, MBA is a multi-disciplinary consultancy specialising in delivering highly sustainable building solutions, particularly in the industrial and logistics sectors. Led by Nick Crewe, MBA employs approximately 60 staff, all of whom will continue to operate from their existing office locations. Since its inception in 1984, MBA has established itself as a leader in its field.

This latest deal follows Contollo Group's acquisitions of building services engineering consultancy, TACE (<https://contollogroup.com/contollo-announces-acquisition-of-engineering-consultancy-tace/>) and cost management consultancy Abacus (<https://contollogroup.com/new-building-consultancy-contollo-welcomes-abacus-as-groups-first-key-partnership/>). This brings the Group's headcount to 140 across 6 office locations.

Nick Crewe, Managing Director at MBA, commented: "Having been established as a leader in the industrial & logistics space for over 40 years, we wanted to find a partner who could help the business transition to the next stage. It was paramount that they would share our vision and had similar values and Contollo Group's, 'people first' approach is consistent with our own."

Ruth Percival, CEO of Contollo, said: "MBA really appealed to us as a business, due to its reputation and specialism in the industrial and logistics sector, a key area in which we see huge opportunity and potential for growth. Many distribution facilities are occupied by large, public-facing organisations with ambitious

ESG goals. Contollo Group exists to help our clients achieve their Net Zero ambitions. Our growing capabilities make us the perfect construction partner for sustainable design and cost management. Moreover, these I&L facilities are large consumers of energy, meaning that some of the most innovative engineering developments are happening in this space.

“The health and well-being of employees who occupy these spaces is also increasingly important to occupiers, with many industrial sites being turned into great places of work, with gyms, retail and leisure facilities. Contollo can offer industry-leading solutions for air quality, lighting and thermal comfort. The demand for smart buildings has never been higher, and our team understands the security, connectivity and integration requirements for smart buildings to deliver best-in-class efficiency and user experience.”

Contollo Group has set out its ambition to acquire businesses in the North West, Midlands, and South East over the next five years as part of its ambitious growth programme.

For Contollo, Langtons provided corporate finance advisory, Chiara Pettinicchio provided client-side deal support, Alvarez & Marsal provided corporate finance advisory and project management, Cowgills provided financial and tax due diligence and Mills & Reeve provided legal support.

BP Collins and Convex Financial advised MBA.