

## Sustainability partnership leads to “tremendous value” for The Langham Estate

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A renowned property management and commercial real estate company has reported making “substantial cost savings” as part of a proactive approach to sustainable growth.

The Langham Estate teamed up with leading energy and sustainability management company, [Inteb](#), as part of their ongoing commitment to operational improvement.

And the business has now seen a 13% reduction in gas costs and an impressive 32% savings on electricity after Inteb led on a group tender for utility contracts within the wider group.

Richard Hillyard, Head of Sustainability at The Langham Estate, said: “In a short space of time, Inteb have added tremendous value and have delivered on their promises prior to appointment.

“We look forward to a long-term partnership with Inteb over the coming years and move into the next phase focusing on both data coverage and quality across the portfolio.”

Graeme Noot, Head of Facilities Management, said “We are now in planning stages together to look at our property planned maintenance and life cycle strategy with a sustainability bias and as part of this we will be implementing a fully managed smart meter roll out across our entire portfolio. We are already seeing the benefits of working with Inteb from an operational efficiency perspective.”

Under the partnership, The Langham Estate wanted to enhance their utility data management and streamline the handling of supplier invoices, as well as futureproof their energy procurement.

Andrew Snowball, Sales and Marketing Director at Inteb, said: “Right from the very first conversation with The Langham Estate, I could see they shared the same passion for sustainability and their requirements perfectly aligned to our expertise. It’s such a pleasure working alongside them and I look forward to a long working relationship.”

With nearly a century of history, The Langham Estate is nestled in the West End neighbourhood of Fitzrovia, home to some of London’s most diverse and progressive businesses.

For the past 30 years, their current owners have been dedicated to making this corner a vibrant area with offices and retail spaces in the heart of Fitzrovia Quarter, bordering Oxford Street to the south and Great Portland Street station to the north.