

The new Public Procurement Act 2023 and its implications for Facilities Management (FM) Procurement

11 months ago



Public sector procurement is undergoing its most significant transformation in over 30 years. On 24 February 2025, the Public Procurement Act 2023 came into force, streamlining procurement processes and emphasising transparency, efficiency, and accessibility for small and medium-sized enterprises (SMEs).

But what does this mean for FM procurement, and how can [Sitemark](#) support your organisation in adapting to the new requirements? Jiger Shah, Associate Procurement Manager, Sitemark, gives us his insight.

Understanding the Key Changes:

The Act consolidates four existing procurement laws into a single framework, aligning with the UK Government's Transforming Public Procurement programme. Some of the key changes include:

- New notices to enhance transparency, including notices on payment for large public contracts
- Authorities will be encouraged to divide large contracts into smaller lots to even the playing field for SMEs
- New reporting requirements for both the procurement process and the ongoing maintenance of the contract

How Sitemark Can Help?

At Sitemark, we specialise in FM procurement and tender management for public and private organisations. Our expertise in FM tendering ensures your procurement strategies remain compliant while driving efficiency and cost-effectiveness. We provide support in:

- Understand the requirements of the new Act, including creating new procedures that need to be followed, e.g., competitive flexible procedure and other routes to market.
- Align your current procurement practices with the Act, focusing on social value goals and sustainability criteria.
- Transition to digital platforms to ensure compliance with the government's push for digital-first procurement processes.
- Reduce non-compliance risks and maximise the value of your contracts.

Our Five-Step Approach

We understand that adapting to new procurement regulations can be complex. That's why we offer a structured, end-to-end approach:

1. Initial Consultation/ Expression of Interest (EOI): We take the time to understand your current procurement processes, identify your key challenges, and set objectives for compliance and improvement.
2. Procurement Gap Analysis: We conduct a detailed review to identify areas where you're not compliant with the new rules, any inefficiencies, and opportunities for improvement.
3. Strategy Development: We design a tailored procurement strategy incorporating social value objectives, cost efficiency, and sustainability goals. This ensures compliance and supports long-term value.
4. Implementation: We support you throughout the implementation phase, including:
 - Facilitating the tender process with robust documentation and evaluation frameworks.
 - Assisting with supplier selection and contract award processes to ensure transparency and alignment with the new regime.
 - Providing mobilisation and ongoing contract management support to achieve efficiency and effectiveness and making the project a resounding success in the long run.
5. Ongoing Review & Monitoring: Post-implementation, our expert team can regularly review your procurement procedures to ensure they remain compliant and effective. We'll also track and monitor implemented contracts and suggest continuous improvements to ensure you're ready for future regulatory updates.

Why Choose Sitemark?

With over 20 years of experience in FM procurement, Sitemark has a proven track record of reducing procurement lead times and ensuring seamless compliance with evolving regulations. Our industry expertise and strategic approach make us the ideal partner to help your organisation navigate the



complexities of the new Act.

Act Now – Stay Ahead of the Changes. With the new regulations, now is the time to future-proof your procurement strategy. Contact Sitemark today to book a consultation and ensure your organisation remains compliant and competitive.

Learn more: <https://www.sitemark.co.uk/fm-tender-procurement/>.