

ISS UK selects HSS ProService in £6m hire deal

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ISS, a leading workplace experience and facility management (FM) company, has selected Manchester-based HSS ProService as its official hire supply chain partner after a competitive tender.

The deal, worth around £6 million, sees HSS ProService provide a totally managed service of the hire supply chain that supports ISS activities.

HSS ProService, the award-winning marketplace for buy, hire and fuel solutions will integrate its service platform into the existing purchasing system used by ISS.

ISS has a presence in more than 30 countries worldwide, with more than 27,000 employees across the UK and Ireland. The company operates across a variety of sectors, including banking, healthcare, public services and more, offering a wide range of integrated facility services including cleaning, technical, food and support.

Paul Humble, Head of Hard FM Procurement at ISS UK, said: "We are delighted to appoint HSS ProService as our official hire supply chain partner in the UK. It means our team will have an improved experience in the procuring of hired equipment, stronger visibility on cost controls as well as delivering practical efficiencies and good value for our overall business.

"This exciting new partnership will ensure we have the resources we need as we continue to develop and innovate as an organisation. We are excited to work in partnership with HSS ProService and we are looking forward to the innovations in service delivery that will follow."

Nigel Peters, Sales Director of HSS ProService said: "We are proud to have been appointed by ISS, which is globally renowned for delivering smart, integrated facility services for organisations across a wide variety of sectors. This partnership is a great example of how global companies can enhance procurement processes in the UK hire marketplace and we are looking forward to supporting the ISS team in delivering results."

Dani Hodgson, Chief Commercial Officer at HSS ProService added: "We know that procurement teams are focused on delivering maximum efficiencies through innovation and better visibility on cost control in

2025. We are pleased that world-class FM companies like ISS continue to recognise our platform as part of their future procurement strategy. It supports them in their goal of delivering supply chain consolidation, enhanced operational efficiency and scale in a way that's fit for purpose in the modern world."